



Welcome

Dear Business Partner:

I'm pleased to announce that Partners HealthCare and Blue Cross Blue Shield of Massachusetts have completed a new five-year contract. This contract helps to ensure financial predictability for your clients, our members, and the community, and demonstrates our commitment to providing access to cost-effective, high-quality care.

Our joint quality improvement measures are a significant part of this new agreement, and as such, quality improvement payments will be tied to meeting specific goals in:

- managing chronic diseases
- implementing technologies that allow clinicians to provide optimal care
- providing highly-coordinated care management for our members most in need
- effectively managing trends where costs are growing fastest

The attached [press release](#) (pdf, 40kb) describes, in more detail, the specifics outlined in the contract. We are excited about this new agreement, and look forward to a collaborative, long-term relationship with Partners.

Sincerely,

Tim O'Brien
Senior Vice President
Sales Division

If the above link is not functioning in your email, copy and paste the URL listed below into a browser window.

Press Release:
http://www.bluecrossma-bluesline.com/BlueLinks_eNews/Broker_Email_081004/BCBSPartners7041.html

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